## **FINANCIAL EXPRESS**

	Category & Name of the shareholders (I)	Nos. of sharehold ers (III)	No. of fully paid up equity	Partly paid-up equity	No. of shares underlying	shares held	Shareholding % calculated as per SCRR,			ng Rights held securities (IX		No. of Shares Underlying	Shareholding, as a % assuming full conversion		of Locked ares (XII)	pledged o	of Shares or otherwise ered (XIII)	Number of equity shares
			shares	shares	Depository	(IV)+(V)+	1957 As a %	No	of Voting Rig	ıhts	Total as	Outstanding	anding of convertible securities (as a writies % of diluted share capital) (XI)= (VII)+(X) As					held in
			held (IV)	held (V)	Receipts (VI)		of (A+B+C2) (VIII)	Class Equity X	Class Others Y	Total	a % of Voting Rights	convertible securities (including Warrants) (X)		No. (a)	As a % of total Shares held (b)	No. (a)	As a % of total Shares held (b)	demateria lized form (XIV)
(e)	IEPF	1	96	0	0	96	0.00	96	0	96	0.00	0.00	0	0	0.00	NA	NA	96
(e)	NON RESIDENT INDIANS	222	1157183	0	0	1157183	9.79	1157183	0	1157183	9.79	0	9.79	240500	20.78	NA	NA	1111995
	NARESH NAGPAL	1	574505	0	0	574505	4.86	574505	0	574505	4.86	0	4.86	0	0.00	NA	NA	574505
(e)	OVERSEAS BODIES CORPORATES	2	597992	0	0	597992	5.06	597992	0	597992	5.06	0	5.06	0	0.00	NA	NA	297992
- 8	INDUSVALEY HOLDINGS PTE LTD	1	297992	0	0	297992	2.52	297992	0	297992	2.52	0	2.52	0	0.00	NA	NA	297992
- 1	INSIGHT HOLDINGS PTE LTD.	1	300000	0	0	300000	2.54	300000	0	300000	2.54	0	2.54	0	0.00	NA	NA	(
	KAIROLEAF HOLDINGS PTE LTD	1	387024	0	0	387024	3.28	387024	0	387024	3.28	0	3.28	0	0.00	NA	NA	387024
	Foreign Trust	1	38886	0	0	38886	0.33	38886	0	38886	0.33	0	0.33	0	0.00	NA	NA	38886
	SUB TOTAL (B)(3)	9372	8063845	0	0	8063845	68.24	8063845	0	8063845	68.24	0	68.24	540000	6.70	NA	NA	7702418
	Total Public Shareholding (B) = (B)(1)+(B)(2)+(B)(3)	9377	8111822	0	0	8111822	68.65	8111822	0	8111822	68.65	0	68.65	540000	6.66	NA	NA	7750395

Table IV - STATEMENT SHOWING SHAREHOLDING PATTERN OF THE NON PROMOTER - NON PUBLIC SHAREHOLDER

	Category & Name of the shareholders (I)	Nos. of sharehold ers (III)	No. of fully paid up equity	Partly paid-up equity	No. of shares underlying	shares held	Shareholding % calculated as per SCRR,	•	each class o	ing Rights hel		No. of Shares Underlying	Shareholding, as a % assuming full conversion		of Locked ares (XII)	pledged o	of Shares or otherwise ered (XIII)	Number of equity shares
			shares held (IV)	shares held (V)	Depository Receipts (VI)		1957 As a % of (A+B+C2) (VIII)	Class Equity X	of Voting Ri Class Others Y	ghts Total	Total as a % of Voting Rights	Outstanding convertible securities (including Warrants) (X)	of convertible securities (as a % of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	No. (a)	As a % of total Shares held (b)	No. (a)	As a % of total Shares held (b)	held in demateria lized form (XIV)
(1)	Custodian/DR Holder - Name of DR Holders (If Available)	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00	0	0.00	0
(2)	Employee Benefit Trust (under SEBI (Share based Employee Benefit) Regulations, 2014)	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00	0	0.00	0
	Total Non Promoter - Non Public Shareholding (C)= (C)(1)+(C)(2)	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00	0	0.00	0
	Total ( A+B+C2 )	9392	11816298	0	0	11816298	100.00	11816298	0.00	11816298	100.00	0	100.00	1115000	9.44	0	0.00	11454871
	Total (A+B+C )	9392	11816298	0	0	11816298	100.00	11816298	0.00	11816298	100.00	0	100.00	1115000	9.44	0	0.00	11454871

Names of its ten largest shareholders - number and percentage of shares held by each of them, their interest, if any:

Sr.	Shareholders	Category	No. of Equity	% of Holding
1	Paresh Chandulal Zaveri	Foreign Promoters	17,59,651	14.89%
2	Amit Rameshchandra Sheth	Promoters	7,88,402	6.67%
3	Naresh Nagpal	Non Resident Indian	5,74,505	4.86%
4	Ajay DilkushSarupria	Public	5,21,547	4.41%
5	Sam Financial Services Pvt.Ltd	Corporate Bodies	3,99,133	3.38%
6	Kairoleaf Holdings Pte Ltd	Foreign Promoter Company	3,87,024	3.28%
7	Insight Holdings Pte Ltd.	Overseas Corporate Bodies	3,00,000	2.54%
8	Indusvaley Holdings Pte Ltd	Overseas Corporate Bodies	2,97,992	2.52%
9	NaishadhJawaharPaleja	Public	2,90,000	2.45%
10	BhaveshRameshchandraTalsania	Promoters	2,42,120	2.05%
	TOTAL		5560374	47.05%

Details of promoters - educational qualifications, experience, address:

Sr No.	Name	Address	Experience and educational qualification
1.	Mr. Paresh Zaveri	3, Siglap Road, #06-23 Mandarin Gardens Singapore 448907	Mr. Paresh Zaveri focuses on providing financial, operational, and strategic oversight to the senior leadership team. He brings 20+ years of experience in corporate finance, supply chain, general management, and strategic planning to his role with the Company, and is also influential in advising a number of industry-related organizations and enterprises. Based in Singapore, Mr. Paresh Zaveri holds a degree in engineering as well as an MBA in finance.
2.	Mr. Amit Sheth Flat 1204, Floor 12, Wing-B Eternia, Hiranandani Garder Main Road, Powai, Mumbai 400072.		Mr. Amit Sheth with over 22 years of experience in corporate finance, equities and technology, brings domain expertise in IT enabled services. Prior to Trejhara group, Mr. Amit Sheth has held key positions with Twentieth Century Finance and Lloyds Securities. An acclaimed thought leader in the banking industry, Mr. Amit Sheth is a regular contributor to regional banking conferences, panel discussions, and trade publications. Based in Mumbai, Mr. Amit Sheth holds a graduation in engineering and a postgraduate degree in finance.
3.	Mr. Sanjay Desai along with PAC	31 Utsav, 23B Poddar Lane, Nr. Bank of Maharashtra, Santacruz (West), Mumbai 400054, MH, IN	Mr. Sanjay Desai, is a Chartered Accountant and management graduate from Indian Institute of Management, Bangalore. He has 27 years of global banking and technology experience with reputed organizations such as Citibank and BFL MphasiS. He commands versatile experience across banking business development, product management, operations, quality assurance and systems. He frequently excelled under new business situations executed in the form of alliances and collaborations.
4.	Mr. Bhavesh Talsania along with PAC	05 B, Alka Building, S.V. Road, Opp. M.A. High School, Andheri (West), Mumbai 400058 MH IN	Mr. BhaveshTalsania, is a qualified Chartered Accountant. Bhavesh cofounded Consolidated Shares and Services, a data processing company acting as Registrar to public offerings. He brings over 25 years of experience in managing software delivery and data processing operations.

## Business and its management:

The Company, pursuant to the Scheme, inherited certain business of Aurionpro. (herein after referred to as the "Demerged Businesses"). These businesses have potential to grow exponentially in future and includes:

- Consulting-IT consulting. The Company inherited trained consultants and equipped to provide IT services in the nature of bespoke development, Infrastructure management, database management and Analytics services. The Company along with its subsidiaries is working on to build strong cloud based platforms. The Company has the following subsidiaries:
- a. Aurionpro Solutions SPC., Bahrain;
- b. Aurionpro Solutions SCM Pte Ltd., Singapore;
- c. Auroscient Outsourcing Limited, India.
- Interactive Customer Communication (Interact DX) Interact DX is an advanced customer communication product suite that provides any business with the ability to create all forms of customer communication that can be delivered across print, email, Mobile and web. The platform can be used to create and curate customer communications such as: Bill Presentment, Statements and Receipts, and leverage them not just as information documents, but for interactive engagement. Interact DX product currently has customers across the industry spectrum including Banking, Telecom, Media etc. It has been expanding geographically with global presence across US, UK, ME & India.

building a closer relationship with the customer and consequently maximizing revenue. Interact DX is an innovative product suitethat helps build engagement into customer communication and at a cost that is compellingly attractive that helps build engagement into customer communication and at a cost that is compellingly attractive. Supply Chain Solutions (Logistics) - Supply Chain Management product provides end-to-end integrated logistics solutions to its key customers

The coming of age of the digital consumers opens new avenues to engage with them using a consistent message across all channels. This helps in

- across the globe. It covers all the aspects of Supply Chain Management including Sea & Air Freight, Land Freight & Distribution, Warehousing, Project logistics, Express logistics, Industry standard SOPs and in-built SCM analytics. All the functions and sales businesses of this product are overseen by Aurionpro Solutions SCM Pte Ltd., Singapore, a subsidiary of the Company. a. Warehousing: Warehousing solution is a fully featured Warehouse Management System (WMS) to help both integrated logistics service
  - providers and independent warehouse operators control the movement and storage of materials. The product can be installed as a standalone system or as an integrated module of the SCMProFit suite. A diverse set of functionality is offered to cover both straightforward as well as specialized warehouse needs, covering all processes associated with picking, replenishment, and put away. Freight Forwarding: Freight Forwarding solution covers end-to-end operations for forwarders, including booking, freight operations,
  - c. Project Logistics: Project Logistics solution ensures that all project equipment are available when needed, regardless of the inevitable transportation challenges across different geographies, using different modes of transport, and into areas where infrastructure is less developed. The reliable project logistics execution software ensures zero impact of delays or overruns due to equipment availability.

documentation, and final billing of end customers. The platform has been designed for all modes of shipments including Sea, Air, and Land. The integrated contract and billing modules help capture buy and sell rates included in the managed contracts, which facilitates auto

- SCM for Manufacturing: In the manufacturing segment, suppliers face challenges in maintaining visibility and control across numerous outsourced processes. Where traditional ERP solutions do not provide specific supply chain administrative capabilities, solution aims to provide the current state of visibility of orders, shipments, and inventory stock across locations. Logistics solution includes indispensable tools such as proactive alerts with exception cases, robust dashboard reporting capabilities to name a few.
- SCM for Distribution: Logistics solution for distributors help to maximize efficiency across warehousing and distribution operations. This product suite has the ability to manage stock across all branches, distribution warehouses, and stocking points for multiple suppliers and brand owners. In addition to optimizing warehouse operations, the robust toolset enables distributors to efficiently deliver stock in order to maintain optimal levels and maximize operational efficiencies.
- SCM for Supplier Collaboration & Visibility: SCM solution for Supplier Collaboration & Visibility provides an integrated view of all the operational processes across the entire supply chain. The platform provides a single window view to Manufacturers, Distributors, Retailers, Warehouse Managers, and specialized logistics providers on the inventory levels maintained at each brand and distribution center. It further helps to eliminate inefficient processes and improve customer service levels dramatically.

The Interact DX' is be led by Ms. Nisha Sidhwani and 'Logistic' is driven by Mr. Snehal Pandit. The profiles of the management and the Board of

## Directors are available on the website of the Company. Reason for the Demerger:

Aurionpro, in addition to its core businesses had also been invested significantly in Research and Development (R&D) and had been engaged in the Demerged Business which includes developing cloud mobile social and analytics capabilities and is providing consulting services in these areas and has also developed IP which is available on cloud as SAAS (Software as a Service) and PAAS (Platform as a Service) models.

The Demerged Business present significant value creation opportunity for shareholders but would need a focused leadership and strategies to maximize the resultant value. The Demerged Business has distinct characteristics and are at a different maturity stage in their life cycles. The difference is not only in their revenue cycles but require different sales approach and methodologies, have varied technology skill sets, and hence associated risk profile. In order to unlock the true potential, the Demerged Business would require undiluted management bandwidth to execute the respective vision. Therefore, it was prudent to transfer Demerged Business into a separate company and whose shares would also be listed on the Stock Exchange as defined hereto after the demerger. Therefore, as per the Scheme of Demerger, the Demerged Business has been transferred into Trejhara. This demerger will create enhanced value for shareholders and would enable focused strategy in operations, which would be in the best interest of the Company, its shareholders, Aurionpro and all connected persons.

Financial statements for the previous three years prior to the date of listing:

calculation of both the revenue as well as the cost for shipments.

The Company was incorporated on March 10, 2017 and its first financial period as per the provisions of the Companies Act, 2013 ended on March 31, 2018, covering the period commencing from the date of incorporation upto March 31, 2018. The Financials statements as on the date are attached herewith.

Statement of Unaudited Standalone Financial Results for the Quarter ended June 30, 2018

100	(Re	in	lakhs)

Sr			Quarter ended		Year ended	
No.	Particulars	30/Jun/18	31/Mar/18	30/Jun/17	31/Mar/18	
		Unaudited	Audited	Unaudited	Audited	
1	Income					
	(a) Revenue from Operations	676.68	1,080.24	316.75	2,154.09	
	(b) Other Income	567.04	306.72	134.00	649.72	
	(c) Total Income [ (a) + (b) ]	1,243.72	1,386.96	450.75	2,803.81	
2	Expenses				7	
	(a) Software Development and other related expenses	142.74	3.65	46.00	79.65	
	(b) Employee Benefits Expense	406.51	415.60	461.62	1,763.97	
	(c) Finance Costs	58.03	65.58	60.64	218.06	
	(d) Depreciation and amortisation Expense	19.21	36.74	57.25	204.76	
	(e) Other Expenses	70.48	24.26	54.00	322.27	
	(f) Total Expenses [ (a) to (e) ]	696.97	545.83	679.51	2,588.71	
3	Profit/ (Loss) before Exceptional Items and Tax [1 (c) - 2 (f)]	546.75	841.13	(228.76)	215.10	
4	Exceptional Items	-	-	-		
5	Profit / (Loss) before Tax [ 3+4 ]	546.75	841.13	(228.76)	215.10	
6	Tax Expenses			0 20 0		
	(a) Current Tax	98.58	122.00	-	122.00	
	(b) Deferred Tax Charge/ (Credit)	65.61	(33.19)	(30.17)	(120.69)	
7	Profit/ (Loss) after Tax [ 5 - 6 ]	382.56	752.32	(198.59)	213.79	
8	Other Comprehensive Income (Net of Tax)	1.18	0.98	1.02	4.70	
9	Total Comprehensive Income for the period [ 7+8 ]	383.73	753.30	(197.57)	218.49	
10	Paid-up Equity Share Capital (Face Value of Rs. 10 each)	-	-	-		
11	Other Equity (Excluding Revaluation Reserve)	322	-	120	27,292.54	
12	Earnings per equity share	20,000,000,000	00000000			
	- Basic (Rs.)	3.25	6.41	(1.75)	1.81	
1	- Diluted (Rs.)	3.25	6.41	(1.75)	1.81	

Notes to the Standalone Financial Results:

- 1. National Company Law Tribunal (NCLT) has sanctioned the Scheme of Arrangement for demerger between Aurionpro Solutions Limited ("Aurionpro"), the Company and their respective shareholders. Pursuant to provisions of the said Scheme the Company shall make a listing application to the Exchanges where shares of Aurionpro are listed.
- With effect from 01/04/2018, the Company has adopted Ind AS 115 Revenue from Contracts with Customers, using cumulative effect method, which is applied to contracts that were not completed as of 01/04/2018. Accordingly, the comparatives have not been retrospectively adjusted. The adoption of the standard did not have any material impact on the financial results of the Company. Other Income include foreign exchange gain/(loss) of Rs. 398.37 lakhs for the quarter ended 30/06/2018 (quarter ended 30/06/2017; Rs. (13.30)
- The figures for the earlier periods have been regrouped/ reclassified wherever necessary to make them comparable with those of the current period.
- 5. These financial results have been reviewed by the Audit Committee and thereafter approved by the Board of Directors at their respective meetings and have been subjected to the limited review by the auditors.

## TREJHARA SOLUTIONS LIMITED (BALANCE SHEET AS AT 31 MARCH 2018) (₹ in lakhs)

(₹ in lakhs)

	Note	As at 31 March 2018	As at 31 March 2017		Note	As at 31 March 2018	As at 31 March 2017
ASSETS				<b>EQUITY AND LIABILITIES</b>			
Non-current assets				Equity			
(a) Property, Plant and	1005	No. No. of Contract of Contrac	905,0005,0004	(a) Equity Share Capital	13		-
Equipment	3	3.70	132.52	(b) Share Suspense account	13(v)	25,766.79	25,766.79
(b) Intangible assets	4	285.05	360.99	(c) Other Equity	14	1,525.75	-
(c) Financial Assets	695	8-16,140	80000460000	S. S	18.50	27,292.54	25,766.79
(i) Investments	5	7,715.72	7,706.69	Liabilities			
(d) Deferred tax assets (net)	6	120.69	-	Non-current liabilities			
(e) Non Current tax assets (net)	100	664.52	640.05	(a) Financial liabilities			
(f) Other non current assets	7	2,222.20	899.00	(i) Borrowings	15	1,561.97	
		11,011.88	9,739.25	117.00000000000000000000000000000000000	10,000	1,561.97	
Current assets		10	888	Current liabilities			
(a) Financial Assets				(a) Financial liabilities			
(i) Trade receivables	8	974.67	602.25	(i) Borrowings	16	14.64	14.64
(ii) Cash and cash	15.	17,793335337	10000000000	(ii) Trade payables	17	44.56	43.95
equivalents	9	2.31	3.11	(iii) Other financial liabilities	18	408.66	9.44
(iii) Loans	10	17,557.45	15,877.87	(b) Other current liabilities	19	107.99	280.69
(iv) Other financial assets	11	79.67	6.14	(c) Provisions	20	199.11	116.85
(b) Other current assets	12	3.49	3.74			774.96	465.57
N. C.	110,50	18,617.59	16,493.11	TOTAL		29,629.47	26,232.36
TOTAL		29,629.47	26,232.36	Significant accounting policies	2		

Statement of Profit and Loss for the year ended 31 March 2018

Note For the y

21

22

23

24

25

3,4

26

Net cash (used in) from Operating Activities

2,588.71

31 March

	(₹ in lakhs)		expense: 6		
or the year ended March 2018	For the year ended 31 March 2017		Note	ended	ended
		5 Profit before taxation (3-4)		215.10	-
2,154.09		6 Tax expense:	6		
649.72	- 1	(a) Current tax		122.00	2
2,803.81	-	(b) Deferred tax credit		(120.69)	-
		Total Tax Expenses		1.31	1
		7 Profit after tax (5-6)		213.79	-
79.65		8 Other Comprehensive Income		1000111 100011111111	
1,763.97	0.27	Remeasurement Employee			
218.06	1722	Benefits		4.70	Ω,
204.76	1.20	9 Total Comprehensive Income		218.49	27
322.27	-	10 Earnings per equity	7		

share of Rs 10 each

(i) Total expenses ((a) to (e))		2,300.71	37.6	fully paid up	31		
3 Profit before exceptional items and tax (1(c)-2(f))			1	Basic (₹)	31	1.81	-
4 Exceptional Items			-	Diluted (₹)		1.81	-
		Statement of	f Cash Flow for th (₹ in lakhs)	ne period ended 31 March 20	18		(₹ in lakhs
			For the year ended 31 March 2018				For the year ended 31 March 2018
Net profit before tax  Adjustments: Depreciation and amortisation Interest Income Interest expenses Provision for doubtful debts Provision for Gratuity Foreign exchange loss / (gain Operating Profit before worki	Adjustments: Depreciation and amortisation expenses Interest Income Interest expenses Provision for doubtful debts Provision for Gratuity Foreign exchange loss / (gain) (net)			B Cash flow from Investing Interest received Net cash generated from C Cash flow from Financin Repayment of long-term b Interest paid Net cash (used in) from I Net (Decrease) / Increase Cash Equivalents	Investing g Activition orrowings Financing In Cash	g Activities es (Net) g Activities and	627.51 627.51 (2.82) (192.39) (195.21)
Movements in Working Capital Decrease / (Increase) in Trade Receivables and Other Advances (Decrease)/ Increase in Trade Payables, Other liabilities			(405.07)	Cash and Cash Equivalen  Cash and Cash Equivale			3.11 <b>2.31</b>
			(485 87) (51.57) (537.44)	1. The Cash Flow Statement has been prepared under the method set out in Indian Accounting Standard (Ind AS) 7 "S of Cash Flows".			
Cash (used in) from Operations Income taxes paid (net of refund)			(433.10)				

(433.10)

beginning and end of the year.

continued on next page.

2

1 Income

(b) Other income

2 Expenses

(c) Finance costs

(d) Depreciation and

(e) Other expenses

(a) Revenue from operations

(c) Total Income ((a)+(b))

(a) Operating expenses

(b) Employee benefits expense

amortisation expenses

(f) Total expenses ((a) to (e))