

# "4th Annual General Meeting" 24th September, 2021

12 P.M. IST to 12.13 P.M.

# **Corporate Participants:**

### **Amit Sheth**

Chairman and Whole Time Director

## Paresh Zaveri

Non-executive Director

### Dr. Mahendra Mehta

Independent Director

## Mrs.Kalpana Sah

Independent Director

# Mr. Tushar Ranpara

Independent Director

## Mr. Snehal Pandit

Non-Executive Director

#### Mr. Vimal Garachh

Chief Financial Officer

# Mr. Nilesh Kharche

Company Secretary

# **Other Representative in Attendance:**

**Statutory Auditors**- M/s. Bansi Khandelwal & Co, Chartered Accountants **Secretarial Auditor**- Yogesh D. Dabholkar & Co, Company Secretary **Scrutinizer for AGM**- Mr. Harshvardhan Tarkas, Company Secretary



## Mr. Nilesh Kharche- Company Secretary

Good Afternoon ladies and gentlemen,

I welcome all the members to this  $4^{\text{th}}$  Annual General Meeting of Trejhara Solutions Limited.

In the wake of continuing restrictions on the movement of persons at several places in the country, due to outbreak of Covid-19, the Ministry of Corporate Affairs ('MCA') and Securities and Exchange Board of India ('SEBI') has, vide their circulars, allowed companies to hold the Annual General Meeting through Video Conferencing('VC')/other Audio-Visual Means('OAVM') during this year without the physical presence of members at the common venue.

In accordance with the MCA circulars, SEBI regulations, the AGM of the company is being conducted through VC/OAVM.

The facility to join the meeting through VC/OAVM has been made available on platform set up by National Securities Depository Limited('NSDL').

The live webcast of the meeting is also available on NSDL website.

During the AGM if any member faces any technical issues, he/she may contact to the helpline numbers which are provided in the AGM Notice.

Now, I request Mr. Amit Sheth, Chairman & Whole-Time Director, to commence the proceedings of the 4<sup>th</sup> Annual General Meeting of the Company.



## Mr. Amit Sheth - Chairman and Whole Time Director

Good Afternoon ladies and gentlemen,

I Welcome you all to the  $4^{th}$  Annual General Meeting of Trejhara solutions Limited. Due to the outbreak of Covid-19 and consequent necessity to follow the social distancing norms, the  $4^{th}$  Annual General Meeting of the Company, is being held through VC/OAVM in accordance with circular issued by the MCA and SEBI.

The requisite quorum being present, I hereby declare the meeting as open.

In case there is any connectivity problem for me at any point of time, as per decision of our Board of Directors Mr. Paresh Zaveri, Non-executive Director will conduct rest of the proceedings.

Now I would like to introduce Directors and Key Executives present to this meeting.

## Introduction of Directors and Executives present at the AGM

Mr. Paresh Zaveri, he is Non-Executive Director of the Company. Welcome to the meeting.

Dr. Mahendra Mehta -Independent Director and Chairman of Audit Committee and member of Nomination & Remuneration/Compensation Committee. Welcome Dr. Mehta.

Mrs. Kalpana Sah - Independent Director and member of Audit Committee, Chairperson of the Nomination & Remuneration/Compensation Committee, Stakeholders Relationship Committee and Corporate Social Responsibility Committee. Welcome Mrs. Kalpana Sah.

Mr. Tushar Ranpara - Non-Executive Independent Director. Welcome Tushar.

Mr. Snehal Pandit - Non-Executive Director joining meeting from Singapore. Welcome Snehal.

Mr. Vimal Garachh, he is Chief Financial Officer and

Mr. Nilesh Kharche, he is Company Secretary

As this AGM is conducted through VC/OAVM, without the physical presence of Members at the common venue, the facility of the appointment of proxy by the Member is not applicable.

I announce that the Registers of Directors and Key Managerial Personnel and their Shareholding are open for inspection for the members of the company. The members may send request for the inspection by sending mail at investor@trejhara.com.

The Notice of Annual General Meeting along with Annual Report for the year ended 31<sup>st</sup> March, 2021 were dispatched to the members through email and the same are also available on the website of the Company and stock exchanges i.e. BSE Limited and National Stock Exchange of India Limited and NSDL.

The copies of the Annual Report for the year ended 31<sup>st</sup> March, 2021 may be with you & you may have spared some time out of your busy schedule to study the same.



The representative of Statutory Auditors, M/s. Bansi Khandelwal & Co, Chartered Accountant and Secretarial Auditor of the company have also joined this meeting.

Mr. Harshvardhan Tarkas failing him Mr. Mehul Raval, Practicing Company Secretaries, has been appointed as the scrutinizer for providing facility to the members of the company of scrutinizing the voting during the AGM including remote e-voting process in a fair and transparent manner.

## **Notice, Directors Report and Auditors Report**

With the consent of the members present, I propose the Notice convening the 4<sup>th</sup>Annual General Meeting, Directors' Report and Auditors' Report as circulated amongst members of the company may be taken as read.

The Company had given remote e-voting facility to all its shareholders to vote on the resolutions proposed at the AGM. Also, those shareholders, who were unable to use remote e-voting facility and has joined this meeting, has been provided facility of e-voting during the AGM and such e-voting facility will continue to be available for 15 minutes' post conclusion of the AGM.

For the purpose of passing of the resolutions, only the votes casted through remote e-voting and through e-voting at AGM will be considered.

As the meeting is being held through VC/OAVM, all the resolutions have put for voting of members without requirement of proposer and seconder.

As the AGM is being conducted through VC/OAVM, for the smooth conduct of proceedings of the AGM, members were asked to send their questions/queries in advance so that management could answer the same in this meeting. in addition to same, we will also answer few questions by the shareholders, which being asked by the members in the chat box made available by NSDL.

So, let me answer some of the questions we have received.

Query No. 1: Outlook for the FY 2021-22.

**Response of the Chairman**: I am happy to say, that we will maintain steady revenues with significant improvement in the margins during the ongoing FY 2021-22. As a business we are focused on improving operational efficiency and efficient Balance sheet management over next two to three years.

Query No. 2: Current order book and order pipeline during the year.

**Response of the Chairman**: So the current order book of the Company is around Rs.50 cr. and we are maintaining steady pipeline.

**Query No. 3:** Any new launches that are planned by the Company?

**Response of the Chairman:** Some new offerings are slated for launch this year and launch of new innovative platform built around our current IP based offerings which caters to larger section of the MSME market is in the offerings. We will come back to you with more specific announcement within next six months.



## Query No. 4: Impact of Covid-19 on the business?

**Response of the Chairman**: We have been able to successfully withstand covid-19 pandemic related disruptions and maintain our operations intact. Business have learnt to deal with these disruptions through mobility and barring few mobility related disruptions, business is not impacted.

Hope we were able to respond to your queries satisfactorily.

The shareholders may also reach out to the company by writing to us on investor@trejhara.com. the management shall respond to all the questions and queries.

## **Agenda Items**

As custom, I would like to call up the agenda item of the meeting as follows.

First agenda item is Adoption of the Audited Accounts for the year ended 31<sup>st</sup> March, 2021 and Reports of Directors and Auditors thereon.

Second agenda item is Re-Appointment of Mr. Paresh Zaveri, who retire by rotation and is eligible for re-appointment as a Director.

Third agenda item is Approval of Appointment, terms and remuneration of M/s. Bansi Khandelwal & Co, Chartered Accountants as Statutory Auditors from the conclusion of the  $4^{th}$  AGM till the conclusion of  $8^{th}$  AGM of the Company.

Fourth agenda item is Appointment of Mr. Snehal Pandit, Non-Executive Director of the Company, liable to retire by rotation.

Fifth agenda item is Appointment of Mr. Tushar Ranpara, Non-Executive Independent Director of the Company for a period of five years, not liable to retire by rotation.

## **Conclusion of the meeting**

The members would have casted their votes with remote e-voting facility and combined results of the e-voting and remote – e-voting will be published on the web-site of the company, stock exchanges and NSDL within 48 hours from the date of this meeting.

I thank all of you for attending this meeting and announce that the meeting stands concluded.

Thank you very much.